

Katie Carpenter

Experience

2014-Present Montgomery Pediatrics Montgomery, WV

Physician Assistant

- Work directly with attending physician with patient diagnosis, treatment, and management in a private pediatric office setting
- Perform well child examinations
- Develop differential diagnosis choosing effective treatment plans
- Interpret laboratory and x ray results

2010-2011 Beckley VA Medical Center Beckley, WV

Volunteer

- Implemented program with in patient veterans to hasten recovery
- Worked with hospice program to improve palliative care
- Helped with social events
- Worked countless activities with activity director

2008-2009 CES Electrical LLC Scarbro, WV

Direct Sales Representative

- Sold Industrial Electrical Equipment to Coal and Steel Industry
- Generated Business in New Industry
- Increased Customer Base
- Created a Marketing Plan to Increase Customer Awareness
- Developed and Implemented an IT Strategy

2005-2008 Braintree Laboratories Braintree, MA

Territory Manager

- Promoted Gastroenterology Products to specialist and hospitals
- Promoted to Field Sales Trainer
- Promoted to Senior Territory Manager
- Lead the district in bowel lavage products with over 50% market share
- Ranked 8th in the company in Market Share
- Selected to attend national shows
- Chosen to lead district when District Manager is absent
- Presented Company with new and innovated ways to detail
- Performed monthly colonoscopy preceptorships with top physicians
- Territory consists of four states: WV, OH, KY, VA

2003–2005 Benchmark Systems Charleston, WV

Account Manager

- Sold and promoted medical systems to physician's offices in WV, VA, OH
- Each month travel in territory to manage accounts to over 200 physicians
- Out sold any other Account Manager in WV territory
- Chosen out of group of peers to manage all trade shows for Benchmark

Education

- 2011-2014 Mountain State University / University of Charleston
Beckley, WV
 - Master of Physician Assistant Studies
 - Bachelor of Medical Studies
- 2009-2011 Mountain State University Beckley, WV
 - Completed required courses for admission to MSU PA program
- 1999–200 West Virginia University Morgantown, WV
 - B.A., Business Management and Marketing
 - Minor in Communication Studies

Licensure/Certifications

- West Virginia Board of Medicine 2014-Present
- NCCPA Certified 2014-Present
- DEA Certified 2014-Present
- ALS 2013-Present
- BLS 2013-Present

Professional Organization

- American Academy of Physician Assistants 2014-Present
- American Academy of Pediatrics, WV Division 2014-Present

Additional Activities

- Clinical Preceptor
 - Supervise and instruct students including: WVU Medical Students, WVSOM medical students, and UC Physician Assistant Students